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CAPTUREEXEC SUCCESS STORY

Apogee Engineering: Passion for Excellence

About Apogee

Apogee Engineering, LLC, known to most as Apogee, is a minority owned, SDB company headquartered in Colorado Springs, Colorado. Founded in 2004, Apogee is an established prime contractor, a premier leader in advisory and assistance services (A&AS), and provider of customizable products and solutions. Our customers continue to request our assistance to identify, mitigate, and resolve their most complex challenges.

- 13 Prime contracts valued over \$130M; 160+ Task Orders managed on DoD Prime ID/IQ contracts
- Exceptional prime (15) and subcontractor (9) to multiple Defense, Civil and Academic agencies on 24 OASIS task orders across Pools 1, 5A, 5B, and 6 - our customers and partners continue to request our assistance to identify, mitigate, and provide solutions for their most complex challenges
- Top Secret Facility Clearance and ITAR Registered with Active TAAs supporting multiple International Partners

Apogee and CaptureExec

Apogee Engineering has been using CaptureExec for only four months but the improvement in our Capture Process has been outstanding.



Solutions

- Engineering & Science
- Information Technology
- Mission Support
- Management Services
- Software Solutions
- Cyber Security

Director of Capture Management

Mike Wright

- (719) 418-4978
- Wright@ApogeeMail.net
- 8610 Explorer Drive Suite 305
Colorado Springs, CO 80920



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We did our due diligence when selecting our CRM and CaptureExec has worked out even better than hoped. Install and training was efficient and professional. We imported over 500 Capture events and improved the content of our data with a few simple changes. CaptureExec feels like it was tailored for our company and it was well accepted by all staff because of how intuitive it is. What used to take hours to maintain and update our pipeline and decision briefs using excel spreadsheets and PowerPoint slides now takes minutes and the value of the information is significantly improved. Investing in a CRM is not a trivial matter for any company; especially a small business. Highly recommend CaptureExec be strongly considered when making that investment; it will pay off. I would be happy to share my personal experience with the selection, install and experience with using CaptureExec.